

## Message Text

UNCLASSIFIED

PAGE 01    CALCUT 00075 190555Z  
ACTION NEA-10

INFO OCT-01 EA-12 ISO-00 EB-08 /031 W  
-----052185 190558Z /13

R 160635Z JAN 78  
FM AMCONSUL CALCUTTA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 6458  
AMEMBASSY SINGAPORE  
AMEMBASSY NEW DELHI  
AMCONSUL BOMBAY  
AMCONSUL MADRAS

UNCLAS CALCUTTA 0075

E.O. 11652: NA  
TAGS: BEXP, BTIO, IN  
SUBJECT: TRADE OPPORTUNITY-SPECIAL HANDLING: REGISTRATION  
OF US SUPPLIERS WITH THE FERTILIZER CORPORATION OF INDIA  
LTD., FOR ATMOSPHERIC AMMONIA STORAGE FACILITIES AND TANK WAGONS.

1. THE FERTILIZER CORPORATION OF INDIA LTD. (FCI), PLANNING  
AND DEVELOPMENT DIVISION, SINDRI, BIHAR-INTENDS TO CONSTRUCT  
STORAGE AND HANDLING FACILITIES FOR 5000 TONS AMMONIA UNDER  
ATMOSPHERIC CONDITION AT FOUR LOCATIONS: BARAUNI (BIHAR),  
DURGAPUR (WEST BENGAL), SINDRI (BIHAR), AND NAGAL (PUNJAB);  
AND FOR 10,000 TONS CAPACITY AT HALDIA PORT SITE (WEST  
BENGAL).

2. CI, A LARGE GOI-OWNED UNDERTAKING, HAS RECEIVED FUND  
ASSISTANCE OF \$11.1 MILLION FOR THE PROJECT FROM THE  
INTERNATIONAL DEVELOPMENT ASSOCIATION ( AN AFFILIATE OF THE  
WORLD BANK), TO FINANCE IMPORTS OF EQUIPMENT. FCI WILL  
IMPORT FROM MEMBER COUNTRIES OF IDA NUMEROUS ITEMS  
INCLUDING 35 TANK RAILWAY WAGONS FOR TRANSPORTATION OF  
AMMONIA. LISTS OF THE SUPPLIES NEEDED AND PRE-  
QUALIFICATION BID DOCUMENTS FOR THE REGISTRATION OF  
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SUPPLIERS IN THE INTERNATIONAL MARKET ARE BEING AIR  
POUCHED. ALTHOUGH THE DEADLINE IS JANUARY 31, 1978,  
THIS POST HAS REQUESTED FCI TO EXTEND THIS DATE FOR A  
FUTHER PERIOD.

3. ACTION REQUESTED: COMMERCE IS REQUESTED TO DISSEMINATE  
FCI'S PROPOSAL APPROPRIATELY. AMERICAN FIRMS INTRESTED

IN OFFERING PRE-QUALIFICATION BID MUST ALSO SUBMIT THE FOLLOWING TO THE FCI:

(A) CATEGORY/CATEGORIES OF SUPPLIE FOR WHICH SUPPLIERS ARE DESIROUS TOIMUOTE:

(B) PRESENT ATTAINABLE DELIVERY PERIOD, PROCESS AND EQUIPMENT PERFORMANCE DETAILS AND WARRANTIES, TECHNICAL CATALOGUE AND SUPPORTING INFORMATION INCLUDING EXPERIENCE WITH COMPARABLE SUPPLIERS SHOULD ALSO BE INCLUDED;

(C) DESCRIPTION, CAPACITY AND RANGE OF MANUFACTURING FACILITIES, NUMBER OF WORKERS, DATE OF EXPIRY OF PRESENT UNION AGREEMET ETC.,

(D) LIST OF CUSTOMERS WITH WHOM SIMILAR EQUIPMENT IS IN SERVICE.

(E) TIME REQUIRED TO FURNISH DETAILED DRAWINGS AND TECHNICAL DATA, AFTER RECEIPT OF ORDER;

(F) LATEST ANNUAL REPORT AND BALANCE SHEET;

(G) LIST OF COMPONENTS USUALLY SUB-CONTRACTED; AVAILABILITY OF SPARES FROM INDIAN SOURCES AND AFTER SALE SERVICE FACILITIES IN INDIA.

FCI RESERVES THE RIGHT TO VERIFY ALL STATEMENTS AND INSPECT SUPPLIERS FACILITIES TO ESTABLISH THEIR CAPABILITY TO PERFORM THE WORK. INTRESTED US FIRMS SHOULD BE ADVISED TO COMMUNICATE ASAP DIRECTLY WITH THE PROJECT COORDINATOR, (ATMOSPHERIC AMMONIA STORAGE FACILITIES AND TANK WAGONS), THE FERTILIER CORPORATION  
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OF INDIA LTD. PLANNING & DEVELOPMENT DIVISON, CIFT BUILDINGS, P.O. SINDRI 828122, DIST. DHANBAD, BIHAR; (CABLE: PLANDEV, SINDRI; TELEX: DBD-029-216-A/B PLANDEV).  
PERKINS

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 jan 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978CALCUT00075  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780028-0252  
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**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
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**Page Count:** 2  
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**Status:** NATIVE  
**Subject:** TRADE OPPORTUNITY-SPECIAL HANDLING: REGISTRATION OF US SUPPLIERS WITH THE FERTILIZER CORPORATION OF INDIA LTD., FOR ATMOSHPERIC AMMONIA STORAGE FACI LITIES A  
**TAGS:** BEXP, BTIO, IN  
**To:** COM  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014